



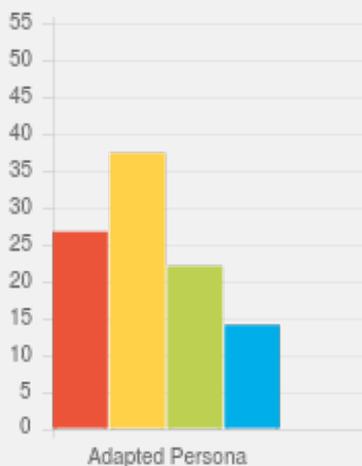
## OVERVIEW REPORT

# Daniel

## OVERVIEW

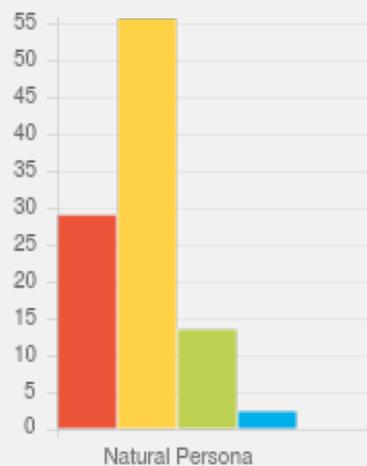
This section provides a broad outline of your preferred ways of doing things.

Daniel has a natural talent for complimenting others and making them feel good. Focusing his energy on just one subject can often be more productive. Lots of energising breaks will help Daniel deal with routine tasks; passing them to someone else would be even better. He is happy to use his intuition in solving problems although he may have trouble convincing others who prefer fact based decisions. He believes he can talk others around to his way of thinking. Life is full of endless possibilities; he may as well enjoy them all. He brings spontaneity to the team's decision making and his colleagues like his fresh approach to old problems. Daniel really cares about and values others' opinion of him.



### ADAPTED

This graph show how you are currently adapting your preferred ways of doing things.



### NATURAL

This graph illustrates your more instinctive preference for the behaviours associated with each colour.



### WHEEL POSITION

The further your position is from a colleague, the more you may differ in your perception of the "right" way to do things.



# PERSONAL CHARACTERISTICS

## Daniel

### STRENGTHS

These are some of the key strengths a person with this colour preference may have.

- Generates lots of ideas
- Not afraid to take risks
- Quick to trust
- Always contributes to team meetings
- Makes the world seem a better place
- Can do attitude

### CHALLENGES

Possible areas for development to look out for that they may still need to work on.

- Leaves others in his wake
- May have a short attention span
- Can over promise and under deliver at times
- All talk no action
- May undervalue the importance of established processes
- Everything to excess

### COMMITMENT

Ways in which they may show their commitment

- May buy into several commitments simultaneously
- He commits if he sees others' enthusiasm
- May see others who aren't willing to be flexible as unyielding
- Really dislikes being pushed into commitments

### VALUE TO A TEAM

Their particular value to the team may lie in areas identified below.

- Engages others in interesting and varied conversation
- Energises colleagues with his passion for the task
- Paints enthusiastic pictures of the future to inspire the team
- Creates an excitement for life's possibilities
- Involves himself in everything
- Doesn't get bogged down in details



## TEAMWORK

# Daniel



### + SETBACKS

Positive ways they will prefer to handle moments of crisis.

- Encourages others to see the opportunity ahead
- Always optimistic
- Has lots of ideas for a new way forward
- Turns the negative into a positive and launches into the new opportunity



### - SETBACKS

Negative ways they may prefer to handle moments of crisis.

- Needs to add more detail to his vision of the way ahead
- Too many options too little focus
- May laugh off the situation
- Has no back-up plan



### ROLE PREFERENCE

Their role, how they may react and how easily they can move across teams.

- Enjoys the status and title that goes with a new role
- Is happy to agree roles but doesn't always stay within the bounds
- Uses his personal network to build his reputation
- Likes to produce his own flexible definition of his role



### QUESTIONS

- When do you communicate most effectively?
- Do people sometimes mistake how determined you can be?
- Who provides the detail and analysis in your current role?
- How do you ensure that projects are completed effectively?